**PTD: Annual General Mandate 2020**

On 27 Jun 2020, Phuc Thinh Design Construction Trading Corporation announced the annual General Mandate 2020 as follows:

Article 1: Approve the operation results of 2019

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| No | Indicator | This year | Previous year | Rate |
| 1 | Revenue from sale of goods and services | 727,100,329,734  | 376,536,146,387 | 193.10% |
| 2 | Revenue deductions |  |  |  |
| 3 | Net revenue of sale of goods and services (10 = 01 - 02) | 727,100,329,734  | 376,536,146,387 | 193.10% |
| 4 | Cost of goods sold | 669,098,832,168  | 336,689,101,849 | 198.73% |
| 5 | Gross profit on sale of goods and services (20 = 10 - 11) | 58,001,497,566  | 39,847,044,538 | 145.56% |
| 6 | Financial income  | 1,773,207,013  | 815,907,420 | 217.33% |
| 7 | Financial expense  | 6,624,488,596  | 4,860,830,019 | 136.28% |
|  | In which: loan interest | 6,312,809,733  | 4,816,276,818 | 131.07% |
| 8 | Interest or loss in a partnership | (2,528,748,185)  | (2,950,623,959) | 85.70% |
| 9 | Sales expense | 15,473,030,402  | 1,470,078,272 | 1052.53% |
| 10 | General and administrative expense  | 29,222,672,010  | 26,649,977,890 | 109.65% |
| 11 | Net operating profit [30 = 20 + (21 - 22) - (24 + 25)] | 5,925,765,386  | 4,731,441,818  | 125.24% |
| 12 | Other income | 329,017,540  | 78,008,091  | 421.77% |
| 13 | Other expense | 284,947,498  | 2,291,261,566 | 12.44% |
| 14 | Other profit (40 = 31 - 32) | 44,070,042  | (2,213,253,475) | -1.99% |
| 15 | Total profit before tax (50 = 30 + 40) | 5,969,835,428  | 2,518,188,343 | 237.07%  |
| 16 | Corporate income tax  | 2,398,581,436 | 1,193,256,171  | 201.01% |
| 17 | Deferred corporate income tax |  |  |  |
| 18 | Profit after tax (60 = 50 - 51 - 52) | 3,571,253,992  | 1,324,932,172 | 269.54% |
| 19 | Profit after tax of minority shareholders | 3,245,053,395  | 1,247,902,189 | 260.04% |
| 20 | Profit after tax of shareholders of the parent company | 326,200,597  | 77,029,983 | 423.47% |
| 21 | Basic earnings per share | 975  | 347 | 280.98% |
| 22 | Decline in earnings per share |  |  |  |

Article 2: Approve the operation Report of the Supervisory Board in 2019

Article 3: Approve the plan on profit distribution for 2019

|  |  |  |  |
| --- | --- | --- | --- |
| No | Item | Amount | Note |
| 1 | Profit after tax | 3,245,053,395  |  |
| 2 | Retained profit in previous years | 5,020,205,651 |  |
| 3 | Total profit awaiting distribution for 2019 | 8,264,259,046 | 3 = 1 + 2 |
| 4 | Extraction to funds | 649,010,680 |  |
| a | + Financial provision (10% of profit after tax) | 324,505,340 | 4a = 1 \* 10% |
| b | + Bonus and welfare fund (10% of profit after tax) | 324,505,340 | 4b = 1 \* 10% |
| 5 | Remuneration for the Supervisory Board  | 45,000,000 |  |
| 6 | Remuneration for the Board of Directors  | 500,000,000 |  |
| 7 | Remaining profit after making deduction to remuneration and funds | 7,070,248,366 | 7 = 3-4-5-6 |
| 8 | Paying dividend to shareholders (10%) | 3,200,000,000 |  |
| 9 | Retained profit | 3,870,248,366 | 9 = 7-8 |

Article 4: Approve the authorization letter for the Board of Directors to select the an auditing unit for 2020

Article 5: Approve the statement on remuneration for the Board of Directors and Supervisory Board in 2020

- The minimum remuneration for the Board of Directors, the Company Secretary: VND 500 million

- The minimum remuneration for the Supervisory Board: VND 45 million

- If the turnover exceeds VND 500 billion, the profit after tax/the equity exceeds 15% and ensures a dividend payment to shareholders of at least 10%/contributed capital, so the Board of Directors, Supervisory Board, company secretary will receive an additional 20%/the remaining profit of 2020 after setting aside to funds and distributing dividend to shareholders

Article 6: Approve the report on business orientation in 2020

- Total revenue: VND 500,000,000,000

- Profit after tax/ the equity: 15%

- Expected dividend rate in 2020: 5% - 10%

- Expected advance dividend rate in 2020: 5%

Article 7: The annual General Meeting of Shareholders assigned the Board of Directors and Management Board to take responsibility for implementing the contents decided by the annual General Meeting of Shareholders on the basis of compliance with the laws of the State and the Company's Charter on organization and operation

Article 8: Assign the Supervisory Board to supervise and check operation of the Board of Directors and Management Board in implementation of the annual General Mandate in accordance with the law and Charter of the Company

This annual General Mandate was approved by the annual General Meeting of Shareholders in 2020 and took effect from the signing date